

ESA BIC Funding Split Stand: 14.07.2021



You will receive €25,000 from ESA and €25,000 from the state of BW (as part of the innovation vouchers). There are some specifics to consider.

Local funding (state of BW)

Innovation vouchers:

You will receive two Innovation Vouchers A (2.500€ each) and one Innovation Voucher Hightech (20.000€).

Voucher A = 80% funding --> this means that you must have invoices of about 3,200€ which will be reimbursed 2,500€. The reimbursement will be made after you have paid the invoice.

Voucher Hightech = 50% funding --> this means that you have to have invoices in the amount of approx. 40.000€. The reimbursement will be made after you have paid the invoice. Here you can request the money up to three times in total which means that you have to collect a few invoices before you submit them.

What does the state's grant apply to?

General: Commissioning to third parties is funded by the Ministry, which means you prepare a list of companies you plan to work with. As a rule, this is up to eight companies. You do not have to cooperate with them, it can end up being only one company from the list. However, you may not hire companies that are not on the list. These must be applied for in advance.

Up to 7,000€ can be used for prototyping. This does not apply to the entire prototype, but only to individual elements for it.

You can spend the country's funding share anywhere in the world. Here, however, you should pay attention to the fact that ESA only allows spending in Germany (in justified exceptional cases also in Europe). So, if you choose a company outside Germany, the split between the two institutions might not work.

You can take the "missing" 20% or 50% from the part of the ESA money. Thus, you do not have to contribute your own share.

ESA:

You will get the 25.000€ of the ESA in three steps:

Kick-off: 10.000€

MTR: 10.000€ (usually at half of the incubation period)

FR: 5.000€ (end of the incubation period)

→ The final amount of 5.000€ depends on the payment of the state BW. ESA only pays out the amount that was also settled by the state of BW. Here you have to make sure that at the end of the incubation period you have retrieved the sum from the state.

ESA also pays 100% of the invoices and also allows IPR expenses and up to 2,500€ marketing expenses. These are not funded by the country.

If you split the two grants very precisely the bill looks like this:

3.200€ invoice --> 2.500€ Ministry, 700€ ESA

3.200€ invoice --> 2.500€ Ministry, 700€ ESA

40.000€ invoices --> 20.000€ ministry, 20.000€ ESA

This leaves you with 3.600€ from the ESA share, which you can use 100% on an invoice, here for example for marketing or IPR.